

# History of Business

Describe your Business Operations (Include types of products/services)

Does your Business export?                      YES            NO

Customer Profile, % of sales (ie: Retail 45%, Wholesale 55%), Main Customers/Target Market

How is product marketed? / Does product have a stable or cyclical demand? / Sensitive to economy?

Future Plans for Growth/Expansion

How will this location benefit your company?

**Key Customers**

**List Major Competitors**

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**IF REAL ESTATE ACQUISITION, ANSWER THE FOLLOWING:**

- 1. How many square feet are you currently occupying? \_\_\_\_\_
- 2. When does your current lease expire? \_\_\_\_\_
- 3. How many square feet is the proposed building? \_\_\_\_\_
- 4. How many square feet is the lot? \_\_\_\_\_
- 5. Will any of it be leased to another occupant?      YES            NO                      S.F. \_\_\_\_\_
- 6. How far is the current location to proposed location? \_\_\_\_\_
- 7. Briefly describe new building \_\_\_\_\_

*\*Any additional information you have about the company, please send with the Application*