History of Business

Describe your Business Operations (Include types of products/services)

Does your Business export? **YES** ____ **NO** ____

Customer Profile, % of sales (ie: Retail 45%, Wholesale 55%), Main Customers/Target Market

How is product marketed? / Does product have a stable or cyclical demand? / Sensitive to economy?

Future Plans for Growth/Expansion

How will this location benefit your company?

Key Customers	***List Major Competitors***
_____	_____
_____	_____
_____	_____

IF REAL ESTATE ACQUISITION, ANSWER THE FOLLOWING:

1. **How many square feet are you currently occupying?** _____
2. **When does your current lease expire?** _____
3. **How many square feet is the proposed building?** _____
4. **How many square feet is the lot?** _____
5. **Will any of it be leased to another occupant?** **YES** ____ **NO** ____ **S.F.** _____
6. **How far is the current location to proposed location?** _____
7. **Briefly describe new building** _____

****Any additional information you have about the company, please send with the Application***